



Field Bulletin: August 2018

Medicare Supplement Rate Increases for Nevada and West Virginia

Effective August 17, 2018, a rate increase will apply to Plans A, F, G, K, and N for the current series of B 21092 Preferred & Standard Medicare Supplement products with **Bankers Fidelity Life Insurance Company® in Nevada**. Please refer to the chart below that lists the plans under BFLIC and their percentage increase in the state of Nevada.

Plan	Rate Increase
A	9%
F	6%
F2	0%
G	7%
K	6%
N	6%

Additionally, effective immediately a rate increase for Plans A, F, G, K and N for the ***closed*** series of B 21092 and B 9200 Preferred & Standard Medicare Supplement products with **Bankers Fidelity Life Insurance Company in West Virginia** will apply. Please refer to the

bulletin within your Agent Portal for the updated rates to B 9200 policies with effective dates between 1/1/92 and 5/31/10. Updated rates for the closed B 21092 series are below:

Plan	Rate Increase
A	9%
F	9%
F2	0%
G	8%
K	6%
N	6%

The updated outline of coverage with rates will be available for download and ordering on ADDS® beginning August 17, 2018 in Nevada. For immediate resources, [log in to ADDS](#) to download the updated materials and to read the bulletins in their entirety through the Library.

Policyholders will be notified by the Home Office within the state-mandated time frame.

NEW Medicare Supplement Applications for Arizona, District of Columbia and Utah

New Medicare Supplement Application Packages (B 21092 AP2017 PKG) are now available for Medicare Supplement products written through **Bankers Fidelity Life Insurance Company (BFLIC) in Arizona (B 21092 AP2017 PKG ARIZONA (7-18)), the District of Columbia (B 21092 AP2017 PKG DISTRICT OF COLUMBIA), and Utah (B 21092 AP2017 PKG (8-18))**. This application package has been designed to be easier to complete and allows agents to write either Preferred or Standard business on the same application. This application replaces the Medicare Supplement application(s) that are currently being used in Arizona, District of Columbia, and Utah and all eApps have been updated. As of

Thursday, August 16, 2018 we will no longer accept Medicare Supplement business written on previously used applications.

Revised Policy Fee for Mississippi Medicare Supplement Applications written through BFLIC and BFAC

Newly released Medicare Supplement Application packages in the state of Mississippi for both Bankers Fidelity Life Insurance Company and Bankers Fidelity Assurance Company have been updated to reflect the correct policy fee. Updated applications now include the correct policy fee amount of \$6. The previously released stand alone application packages B 21092 AP2017 and B 21492 AP2017 may continue to be used; simply cross out the pre-filled \$25 policy fee and replace with the \$6 policy fee. Outlines of Coverage and the eApp were not affected by this revision.



Bankers Fidelity Life Insurance Company® is rated A- (Excellent) by A.M. Best Company.
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